<u>**Action Item 5.9**</u>

Topic: **Contract Approval – Lumens**

Strategic Direction: **Workforce Development – Sauk Valley Community College meets the workforce needs of the region through effective and responsive programming and services for all learners.**

Presented By: **Drs. David Hellmich and Lori Cortez**

Presentation:

In an effort to streamline Business and Community Education (BACE) workforce and personal enrichment registration and payment process, the College proposes to implement Lumens software. Lumens provides non-credit transcript services, which SVCC's BACE cannot currently offer. Lumens will also provide marketing and communication tools to drive enrollment in BACE courses.

The administration received a quote from Campus CE and, after researching options and speaking with other community colleges, determined Modern Campus' Lumens software subscription provided the best solution.

Recommendation:

The administration recommends the Board approve the contract with Lumens for $52,000 and an additional one-time implementation fee of $29,900 that will be paid through funding bonds. The grand total for year one will be $81,900. The renewal fee will increase 5% each year.

Pricing good until July 31, 2023

Customer Name: Sauk Valley College

Primary Contact: Brenda Helms

Contract to be written and submitted upon request of customer.

Numbers based on revenue limit of $500k

Description	Annual / One-Time Cost	Total Cost
Lumens iPRO (Includes Contract Training) and includes integration with Banner.	Annual	**$49,900**
Ed2go integration	Annual	**$2100**
UGotCLass, World Ed, and Pro Train integration	Annual	**$0**
Includes LMS (Canvas) integration via the integration connector to Banner.	Annual	**$0**
One time Implementation Services Fee	One time	**$29,900**
	TOTAL DUE AT SIGNING:	**$81,900**

 5% increase in annual fees per year
2nd year based on this model would be: $54,600

OR

Numbers based on revenue limit of $500k

Description	Annual / One-Time Cost	Total Cost
Lumens Pro (non-integrated) and includes Contract Training	Annual	**$29,700**
Ed2go integration	Annual	**$2100**
UGotCLass, World Ed, and Pro Train integration	Annual	**$0**
LMS integration (Canvas)	Annual	**$2900**
One time Implementation Services Fee	One time	**$21,000**
	TOTAL DUE AT SIGNING:	**$55,700**

 5% increase in annual fees per year
2nd year based on this model would be: $36,435

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The full amount of Your Order will be invoiced when accepted by Us. Payment is due 30 days after order execution. To avoid late fees as outlined in Your Agreement, We offer You the convenience of paying via check or ACH.

Gmail   **Brenda Helms <brenda.helms@svcc.edu>**

RE: CampusCE API Banner integration demo and cost overview --- SVCC
1 message

Amanda Gaffney <amandag@campusce.com>   Tue, Nov 8, 2022 at 1:52 PM
To: Brenda Helms <brenda.helms@svcc.edu>
Cc: CampusCE Sales Team <solutions@campusce.com>

Hi Brenda, that's great – please let me know at your earliest convenience.

We had some day/time spots open up next week, if that works for you as well.   **Tuesday the 15th and Thursday the 17th are now available between 9am and 11am Central.**

Warmest Regards,

Amanda

From: Brenda Helms <brenda.helms@svcc.edu>
Sent: Tuesday, November 8, 2022 10:14 AM
To: Amanda Gaffney <amandag@campusce.com>
Subject: Re: CampusCE API Banner integration demo and cost overview

CAUTION: This email originated from outside your organization. Exercise caution when opening attachments or clicking links, especially from unknown senders.

Thank you for this information. I will be in touch.

On Fri, Nov 4, 2022 at 11:46 AM Amanda Gaffney <amandag@campusce.com> wrote:

> Hi Brenda, thank you for your time today. Please find an initial cost overview for you below.   I recommend a meeting with your IT team to discuss and see CampusCE's API Banner integration.
>
>
> Our Banner IT team is available for a Banner integration call **NOV 21 – NOV 23 and NOV 28 – DEC 2** with a start time between **9am and 11am Central**.
>
>
> Banner integration conversations typically take 45 minutes, depending on questions. If your team needs a mini demo prior as part of the Banner integration call, please set aside 75 – 90 minutes. We are happy to accommodate the time your team needs to understand our API Banner integration and the CampusCE solution for Continuing Education and Workforce Training.

CampusCE initial cost overview:

2k licensing (one-time)

10k – 15k implementation (one-time)

10k annual hosting, maintenance, support (recurs annually)

40k API Banner integration (one-time cost)

15k annual Banner integration maintenance (recurs annually)

$200 per hour development

Additional integrations include: SSO, Canvas, ed2go and more

Integrations require a one-time integration cost and an ongoing integration maintenance annual fee

Warmest Regards,

Amanda

Amanda Gaffney

Cell: 206.412.0814

Director - CampusCE

www.CampusCE.com

Click here to schedule a demo

student management & e-commerce software for continuing education

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